



**Sierra Flower Trading** is the largest importer and distributor of fresh cut flowers in Canada. **Sierra** is a learning organization that brings together passionate people who are open to change, innovation and creativity. We believe that clear, honest and transparent communication is the cornerstone of successful and respectful business relationships. By adhering to these values, we believe that we can ensure viable and sustainable growth for **Sierra**, its employees and partners.

As a growing medium-size company, we also offer innovative services and creative solutions to all levels of the floral industry. We recognize that our employees are the most valuable assets of our business. Consequently, we recognize that you **“ARE” the difference.**

Are you inspired by these words? : Challenge, Achievement, Development and Drive?

Sierra offers you:

- ❖ Work-Life balance / flexible working hours;
- ❖ Multicultural and stimulating work environment;
- ❖ Job promoting independence where you can demonstrate your competencies;
- ❖ Unique culture based on profound values and open to the world;
- ❖ Competitive global compensation package

We are presently seeking: **BUYER (in Montreal)**

### **YOUR MISSION**

Reporting to the Purchasing Manager, your mission is to purchase flowers with a high quality/price ratio while developing and maintaining strong, sustainable relationships with our farms, clients and staff. Initiative and customer focus are the cornerstones of buyers' responsibilities.

#### **Main Responsibilities:**

- ❖ Develop, in conjunction with sales team, short and long term purchasing strategies;
- ❖ Negotiate prices and quality expectations with suppliers for orders and other sales opportunities and programs;
- ❖ Source product at farms to cover the sales and manage shortages and overages;
- ❖ Develop and maintain depth of understanding of farm production related developments and challenges.

### **YOUR PROFILE**

- ❖ Bachelor degree (B.A.) in Business Administration or related discipline, or comparable experience;
- ❖ At least seven (7) years of combined experience in purchasing and sales in the floral industry;
- ❖ **Must have an extensive knowledge of South American flowers (Roses, Poms, Carns, Minis, etc.).**

### **YOUR COMPETENCIES**

- ❖ Proven Negotiation and Problem Solving skills;
- ❖ Strong Communication (oral and written) and active listening skills;
- ❖ Proven ability to provide excellent service in a customer-focused environment;
- ❖ Demonstrated ability to pay attention to details in a time sensitive environment;
- ❖ Ability to meet deadlines and multitask;
- ❖ Ability to work in a fast pace environment;
- ❖ Strong initiative and inter-personal skills;
- ❖ Bilingual (French/English), Spanish is an asset;

- ❖ Advanced Computer skills: Microsoft Office Suite (Excel);
- ❖ Willingness and ability to work flexible hours in order to meet deadlines.

Do you want to surpass yourself?  
Join our team and let's start changing the world... one flower at a time.

We invite you to send us your professional profile by email at: [careers@sierraflower.com](mailto:careers@sierraflower.com)

Curious to find out more go to our web site: [www.sierraflowerfinder.com](http://www.sierraflowerfinder.com)

*We are sincerely thanking all candidates for their interest towards Sierra. Rest assured that we will give your candidacy all the attention that it deserves. We will only communicate with candidates that have been retained for the position.*

*Sierra is a concerned employer of employment equity.*